## ERVIN and **ASSOCIATES**

FI-280933

October 18, 1999

Ms. C. Dianne Wright Contracting Officer U.S. Department of Housing and Urban Development Office of Procurement and Contracts Program Support Division 451 Seventh Street, S.W. Washington, D.C. 20410

Via facsimile to (202) 401-2032

Ms. Shari Weaver Deputy Managing Attorney Freedom of Information Act Department U.S. Department of Housing and Urban Development 451 Seventh Street, SW Washington, D.C. 20410-0500

Via facsimile to (202) 401-7901

Freedom of Information Act Request Re:

order RFP R-1999-H-00142 under Contract Number C-OPO-21196.

Dear Ms. Wright and Ms. Weaver:

We are in receipt of the "debriefing" provided to us by HUD with respect to the above referenced task order.

Although we had difficulty understanding the narrative, it is clear to us that the proposal evaluation was not conducted in accordance with the task order requirements. Furthermore, the narrative clearly indicates HUD's refusal to consider the qualifications of the staff we proposed to perform this assignment. Any independent and objective analysis of our \$660,250 proposal, compared to a similar analysis of PriceWaterhouse Coopers \$1,077,577 proposal (a \$417,327 difference), would result in the inescapable conclusion that our submission presented the best value to the government and should have been awarded the task order based on the factors identified in the RFP.

Under the provisions of the Freedom of Information Act, please provide us with the following:

- The complete proposal submitted by PriceWaterhouse Coopers; /
- The comparative scoring analysis of the two proposals; and f
- The Summary of Negotiations memorandum, the Final Source Evaluation Board Report, or any other documents identifying HUD's rationale for making an award to PriceWaterhouse Coopers.

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Ervin and Associates are to pay up to \$50.00 to the processing of this request. If the anticipated fees exceed \$50.00, please call me at (301) 469-3410 so I may have the opportunity to approve the additional fees.

Very truly yours

ERVIN and ASSOCIATES, INCORPORATED

John J. Ervir President

cc: V. Stephen Carberry (via facsimile)